

From Passion to Purpose

Tracing the Path of Our Founder



Faisal Al Hashim, ChSNC®
Founder, Managing Director

"Financial prosperity is not solely determined by wealth but rather by the ability to manage it effectively."

"At Maxiam Capital, we're committed to providing our clients with the expertise and tools they need for sound financial decision-making, helping them to effectively shape their financial future."

Early Career Influence

Beginning his career in 2001, Faisal emerged as a leading figure in the global business realm. At a renowned international pump manufacturer, he ascended the leadership ladder and delved deep into the intricacies of global supply chain operations.

This hands-on experience endowed Faisal with a discernment that distinguishes him within the financial sector. More than just interpreting data, he possesses deep insights into the nuanced interconnections between companies, economies, and global markets.

His extensive knowledge of macroeconomic trends, coupled with his attention to the intricacies of business operations, has been instrumental in shaping Maxiam Capital's core investment philosophy and strategy.

Pivoting to the Financial Sector

Faisal's passion for problem-solving and his desire to make a positive impact on the lives of others drew him to the financial sector, where he joined the ranks of Merrill Lynch as a financial advisor.

His approach, rooted deeply in delivering tailored, goals-based solutions, quickly set him apart. Notably, Faisal championed this approach during a time when the industry was still warming up to the concept. Amidst this, Faisal examined the inner workings of wealth management, identifying areas where value delivery could be improved.

Following his tenure at Merrill Lynch, Faisal advanced his career at Morgan Stanley and Fisher Investments. Through these experiences, he

gained industry insights into the diverse service models offered in the financial sector.

The Vision and Purpose of Maxiam Capital

As Faisal explored the various service models within the financial sector, he remained acutely aware of the persistent gaps in delivering enduring, exceptional value to clients. This vital insight proved instrumental in sculpting his wealth management philosophy and approach, as Faisal was determined to chart a better course.

With an unrelenting focus on delivering long-term value, Faisal meticulously wove the founding elements, core services, and value proposition that gave rise to the inception of Maxiam Capital. Fueled by his commitment to bridging these gaps, Faisal has earned the esteemed position of a trusted advisor among his clients while simultaneously establishing Maxiam Capital as a standout force within the industry.

A Focus on Special Needs Financial Planning

With a deep personal connection to a family member with special needs, Faisal pledged to support families like his own by equipping them with essential resources for special needs financial planning. Maxiam Capital, steadfast in its mission to navigate families through the complex world of financial planning, proudly positions special needs financial planning as a keystone of its service offerings. In doing so, Maxiam Capital has forged a unique standing in the industry, serving as a beacon for families seeking invaluable support and expert guidance to secure a promising future for their loved ones with special needs.

Maxiam Capital's continuous dedication to offering all-

encompassing planning solutions is one of the many aspects that continue to set the firm apart from its peers.

Confidence and Clarity: Delivering Transparency and Education

Faisal observed a recurring pattern among his thriving clients who, although experts in their respective fields, frequently found themselves lacking sufficient financial education. This pressing need sparked the inception of Maxiam Academy, an exclusive financial education program tailored solely for Maxiam Capital's clients.

Barriers often emerge in various fields due to industry jargon or methodologies, and the financial world is no exception. Faisal was resolute in his belief that cultivating financial transparency and education was vital to aligning clients with clear and insightful communication, instilling confidence and clarity - ultimately putting their best interests first.

Maxiam Capital's ethos and fundamental principles as a fiduciary wholeheartedly champion this approach, distinguishing the firm from its contemporaries in the industry—a quality our clients genuinely value.

For assistance with financial planning or any related questions, please contact us at (888) 958-3566 or visit us at www.maxiam.com to schedule a complimentary consultation.